Santa Teresa Athletic Boosters Club Budget vs. Actuals

July 2023 - June 2024

| | 23-24 Actual | 23-24 Budget | Over/Under Budget |
|---------------------------------|-----------------|------------------|------------------------|
| Income | Actual | Duuget | Duuget |
| 5K income | \$0.00 | \$0.00 | \$0.00 |
| Concessions income | \$12,843.37 | \$30,000.00 | -\$17,156.63 |
| Goodwill Truck | \$1,743.60 | \$800.00 | \$943.60 |
| Crab Feed | \$0.00 | \$26,100.00 | -\$26,100.00 |
| Crab Feed - restricted income | ψ0.00 | Ψ20,100.00 | Ų20,100.00 |
| Hurdle Income | \$0.00 | \$1,500.00 | -\$1,500.00 |
| Prize Income | \$0.00 | \$5,000.00 | -\$5,000.00 |
| Indirect Public Support | 70.00 | 43,000.00 | 43,000.00 |
| Walmart GoodWorks, Benefit | | | |
| Mobile, Facebook | \$0.00 | \$80.00 | -\$80.00 |
| | , | | * |
| Melaleuca | \$14.44 | \$20.00 | -\$5.56 |
| Direct Public Support | | | 4 |
| Merchandise sales | \$7,416.12 | \$10,000.00 | -\$2,583.88 |
| Team Restricted Income | \$0.00 | \$6,000.00 | -\$6,000.00 |
| Other Types of Income | | | |
| Interest | \$0.52 | \$5.00 | -\$4.48 |
| Total Income | \$22,018.05 | \$79,505.00 | -\$57,486.95 |
| Expenses | | | |
| 5K | \$0.00 | \$0.00 | \$0.00 |
| Benefit Athletic programs | | | |
| Awards | | | |
| Athlete Plaques | \$0.00 | \$1,600.00 | -\$1,600.00 |
| Athlete Scholarships | \$0.00 | \$2,200.00 | -\$2,200.00 |
| Crab Feed - restricted expenses | | | |
| Hurdle | \$0.00 | \$1,500.00 | -\$1,500.00 |
| Prize expense | \$0.00 | \$5,000.00 | -\$5,000.00 |
| Discretionary | \$0.00 | \$0.00 | \$0.00 |
| Team Grants | \$0.00 | \$15,000.00 | -\$15,000.00 |
| Total Benefit Athletic programs | \$0.00 | \$25,300.00 | -\$25,300.00 |
| Concessions expense | \$8,228.19 | \$15,000.00 | -\$6,771.81 |
| Crab Feed expense | \$1,250.00 | \$25,890.00 | -\$24,640.00 |
| Merchandise expense | \$2,877.90 | \$5,000.00 | -\$2,122.10 |
| Operations | \$312.25 | \$2,000.00 | -\$1,687.75 |
| Team Restricted expense | \$0.00 | \$6,000.00 | -\$6,000.00 |
| Other (Benefit, software) | φ0.00 | Ç0,000.00 | Ç0,000.00 |
| Total Expenses | \$12,668.34 | \$79,190.00 | -\$66,521.66 |
| Net Operating Income | \$9,349.71 | \$315.00 | \$9,034.71 |
| rect operating income | 93,343.71 | 7313.00 | ₹5,03 4 ./1 |



Difference = \$13,543.45
Checks that have not cleared the bank:
Concessions (5 checks) = \$4,330.30
Merch (1 check) = \$2,177.90
Crab Feed (1 check) = \$1,250.00
Football Grant (1 check) = \$5,785.25
Total \$13,543.45